

AFI Solutions and KGS Software sign cooperation agreement

New solution concepts for archiving and document management in the SAP environment to be offered jointly

Neu-Isenburg, August 30, 2022 - In order to be able to react even faster and more efficiently to the extremely dynamic situation on the markets, AFI Solutions and KGS Software GmbH are bundling their competencies. From a single source, they offer their customers smart solutions for both document management and archiving processes that complement the purchase-to-pay process.

The aim of the partnership is to shorten the communication and coordination process within customer contact in order to be able to offer even faster, precise solutions for the tasks of the customers. Winfried Althaus, Managing Director KGS Software GmbH: "By combining our solutions and expertise, we maximize the added value for our joint customers. Speed is increasingly becoming a critical success factor today, and that's where we want to do everything necessary together with AFI Solutions to ensure that companies benefit from the use of our solutions as quickly as possible."

In this way, kgs and AFI are meeting the requirement of those companies that are under the ever more complex demands of the markets to receive professional and rapid assistance in the development and implementation of technical solutions. Althaus: "More than ever, customers expect applications and systems from different manufacturers to be compatible. This is where our partnership comes in, not least by integrating each other's products into our own product landscape."

Jörg Günther, Partner Manager AFI Solutions GmbH: "With kgs' Archive Solutions and AFI Document Solutions, two like-minded SAP partners

press release



have found each other. Together, we offer a unified portfolio for customers. And we live a partnership at eye level, with direct contacts and smart solutions for our customers - that's what the partnership with kgs is about."

Currently, the cooperation covers archiving and document management projects in the DACH region. Projects in other European countries and beyond are also conceivable in the future.

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KGS Software GmbH

KGS Software GmbH, headquartered in Neu-Isenburg near Frankfurt am Main, has been the digital archive specialist for top companies worldwide for over 20 years. Data and documents from SAP as well as documents from other leading applications are migrated and archived using high-performance, lean software. Under the brand "tia®" - the intelligent archive - the archive manufacturer has been uniting all kgs product modules into a common vision of the intelligent document archive since 2020. tia® stands for autonomous archiving, is connectable to any applications, storage solutions and cloud technologies and offers companies the single point of truth (SPoT) for accessing documents. kgs has been certifying ArchiveLink® and ILM interfaces for SAP worldwide since 2005 and is a global SAP Value Added Solutions Partner.